

## MTCP-MTDC COMMERCIALISATION ECOSYSTEM & ENTREPRENEURSHIP DEVELOPMENT WORKSHOP

### Workshop Overview

The MTCP-MTDC Technology Commercialisation Workshop is aimed at increasing the understanding of technology transfer/licensing among the Policymakers, researchers and academicians based at Universities/Research Institutes, as well as aspiring entrepreneurs and industry players.

### Workshop Content:

- Five days of knowledge sharing by various presenters from Policymakers, MTDC Experts, Practitioners and Entrepreneurs.
- Visit to Wisma Putra for briefings and networking with MTDC's technology centres and universities technology transfer and licensing units.
- Round table meeting session.

### Targeted Participants:

- Policymakers
- Government officials
- Commercialisation Professionals
- Technology Transfer/Licensing Officers
- Senior Researchers and Academia
- Fund and Venture Capital CEOs
- Entrepreneurs

### APPLICATION DEADLINE: 17 MAY 2019

All application must be made using standard MTCP application form/obtainable from the Embassies/High Commission of the Malaysian Government or local agencies recognised by the Malaysian Government in the applicant's home country or download from [mtcp.kln.gov.my](http://mtcp.kln.gov.my)

For further information, please contact:

#### Malaysian Technical Cooperation Programme (MTCP)

##### Ministry of Foreign Affairs Malaysia,

Wisma Putra, No. 1, Jalan Wisma Putra, Precinct 2, 62602 Putrajaya, Malaysia  
E : [mtcp@kln.gov.my](mailto:mtcp@kln.gov.my) T : +603 - 8887 4000 F : +603 - 8889 2936

#### Malaysian Technology Development Corporation

Ground Floor, Menara Yayasan Tun Razak, Jalan Bukit Bintang, 55100 Kuala Lumpur, Malaysia.  
E : [commstc@mtdc.com.my](mailto:commstc@mtdc.com.my) T : +603 - 2172 6000 F : +603 - 2163 7541

Follow us : [MTDCMALAYSIA](https://www.facebook.com/MTDCMALAYSIA)



[mtcp.kln.gov.my](http://mtcp.kln.gov.my)  
[www.mtdc.com.my](http://www.mtdc.com.my)

## MTCP - MTDC Commercialisation Ecosystem & Entrepreneurship Development Workshop



**MTDC**  
MALAYSIAN TECHNOLOGY DEVELOPMENT CORPORATION

**24 - 28 Jun 2019**  
Technology Incubation Centre III  
UPM-MTDC Technology Centre  
Universiti Putra Malaysia (UPM)  
Serdang, Selangor  
Malaysia

**The five-day MTCP-MTDC Technology Commercialisation Workshop is organised with the objective of promoting, enhancing and sharing technology and commercialisation of intellectual property, entrepreneurship development and funding of commercialisation activities as well as marketing and business validation tools both locally and abroad.**

#### **Topics Include:**

- Presentation on national policies and strategies and utilising MTDC's 27-year experience in commercialisation of local research outputs through start-ups and the development of SMEs
- Sharing of knowledge from the most successful strategies in incubation and incubator management, developing and nurturing start-ups and spin-off companies
- Smart networking between MTDC and the collaborating universities/research institutes as well as relevant agencies responsible for developing technology commercialisation and SMEs in targeted countries
- Opening and extending of bilateral market access of strategic technologies between MTDC's recipient companies and collaborating countries

#### **BACKGROUND ON MALAYSIAN TECHNICAL COOPERATION PROGRAMME**

The Malaysian Technical Cooperation Programme (MTCP) was first initiated at the First Commonwealth Heads of Government Regional Meeting (CHOGRM) in Sydney in February 1978. It was officially launched on 7 September 1980 at the 2nd CHOGRM in New Delhi, India, to signify Malaysia's commitment to South-South Cooperation, in particular Technical Cooperation among Developing Countries (TCDC).

In line with the spirit of South-South Cooperation, Malaysia through MTCP shares its development experiences and expertise with other developing countries. The MTCP was first formulated based on the belief that the development of a country depends on the quality of its human resources. The programme forms part of the commitment of the Malaysian Government towards the promotion of technical cooperation among developing countries, strengthening of regional and sub-regional cooperation, as well as nurturing collective self-reliance among developing countries.

The MTCP emphasises the development of human resources through the provision of training in various areas which are essential for a country's development such as public administration, good governance, health services, education, sustainable development, agriculture, poverty alleviation, investment promotion, ICT and banking. Annually, MTCP collaborates with its leading Training Institutions to conduct capacity building programmes. In various key areas of development. Since its inception in 1980, more than 33,000 participants from 144 recipient countries have benefited from the various programmes offered under the MTCP.

#### **BACKGROUND ON MALAYSIAN TECHNOLOGY DEVELOPMENT CORPORATION**

MTDC, a company wholly-owned by Khazanah Nasional Malaysia, is in the business of Fund Management, Advisory and Nurturing Services. In addition, MTDC also manages Technology Centres which focus on various industry clusters and located at several universities and research institute.

The company was set up by the Government of Malaysia in 1992 to spearhead the development of technology businesses in Malaysia. Its role is to promote the commercialisation of local research and invest in technology-based ventures as well as to groom new generation of Technopreneurs through comprehensive nurturing services.

Since the 7th Malaysia Plan, MTDC has also been entrusted by the Government to manage grants specific for Malaysian companies to increase their technology content via commercialisation of local research and development (R&D) and/or acquisition of foreign technology.

#### **OTHER INFORMATION**

- **Fare**  
A return air ticket from the capital city of the recipient country to Kuala Lumpur on economy class is provided for participants. Please refer to the MTCP website for further details. Expenditures such as Visa and transit fees, excess baggage fees are borne by the participants.
- **Accommodation**  
Full board and accommodation, will be provided for the duration of the training.
- **Course Fees**  
All course fees are borne by the Malaysian Government
- **Medical and Dental Treatment**  
Candidates should be certified medically and physically fit to participate in this programme. All medical and dental expenses in a government hospital/clinic are at the cost of the Malaysian Government. Dental treatment is restricted to extraction and filling in government clinics.
- **Visa & Vaccination**  
It is mandatory for all the MTCP participants to follow the Visa With Reference (VWR) application procedure. Once the approval is obtained, the training institution should send a copy of VDR approval letter to the participants. Subsequently, with the copy of the approval, the participants may get the VDR from the nearest Embassy of Malaysia. Wherever applicable, participants are advised to arrange for vaccination on their own prior to travel to Malaysia. Successful participants are advised to arrange for their own visa and vaccination prior to their travel, in which the expense to obtain such requirement should be borne by them. Successful participants are required to submit a coloured photocopy of the first page of their valid passport to the program organizer for immigration processing.

#### **Application Guidelines**

Application should be made using the prescribed MTCP forms available at [https://mtcpcoms.kln.gov.my/mtcpcoms/online/list\\_course](https://mtcpcoms.kln.gov.my/mtcpcoms/online/list_course). All application forms must be duly completed and endorsed by the Ministry of Foreign Affairs or National Focal/Aid Coordinator Agency in the respective countries (the relevant ministry or agency responsible for the overall coordination of international technical assistance) and should be submitted ONLY through the diplomatic channel via Embassy of Malaysia in the respective countries.